
FOR ESTATE PROFESSIONALS

A clear plan for the house.

For estate, trust, and elder-law attorneys and fiduciaries helping an authorized seller or trustee with a house in Woodland Hills or the San Fernando Valley.

A Pricing & Prep Review for your client

A written property review gives the client and their advisors the same information before committing to repairs or choosing how to sell.

Condition and records. Review known repair needs, available property records, and access.

Comparable sales. Explain relevant sales and differences in condition, size, and location.

Selling options. Compare preparation estimates, an as-is listing, and a written cash offer when available, including costs, timing, and unresolved questions.

Property plan. Recommend a preparation scope and listing approach for the client to consider. The review is offered at no cost and with no obligation.

What stays with the client's advisors

I handle the real estate sale. I do not determine legal authority, give tax advice, handle the reverse-mortgage loan, or prepare probate filings. Counsel confirms signing authority and legal procedure; the tax advisor handles tax questions.

When there is a reverse mortgage

For a house with a reverse mortgage, I review pricing, condition, preparation versus selling as-is, and any written cash offer. The property plan uses the timing confirmed by counsel and the servicer. They handle the loan, repayment or keep-the-house options, spouse protections, and deadlines.

How to refer

With the client's permission, introduce us by email or phone and include the property address. Share your role and the client's preferred contact method. If there is a reverse mortgage, ask the client to send the due-and-payable notice and last statement directly to me.

Send the notice and the last statement with the address.

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Useful pages to forward

Inherited house that needs repairs
Inherited house with a reverse mortgage
Inherited and probate sales
Trust property sales
Cash offer versus listing